



OCM Solution Quote

Customer Details

Point of Contact:
Adil Mehmood

Company Name:
ABC Company

Email:
adil@airiodion.com

Quote Details

Quote Date: October 2, 2024

Quote Reference: OCMS-Q-1002-07

Quote Valid Until: November 2, 2024

Quote Details

Duration: 2 Years (49.50% off)

Recurring Costs

Qty	Description	Total Recurring Cost	Discount Off	Discounted Amount
1	All-In-One Change Management Software	\$0.00	__PORTAL_DISCOUNTED__	\$909.00
120	Additional User Licenses (1 Free License Included)	\$0.00	__USER_DISCOUNTED__	\$43,632.00
70	Additional Project Licenses (2 Free Licenses Included)	\$0.00	__PROJECT_DISCOUNTED__	\$8,484.00
70	Guest Licenses	\$0.00	__GUEST_DISCOUNTED__	\$4,242.00
1	Rebranding License (Unlimited Usage)	\$0.00	__REBRANDING_DISCOUNTED__	\$363.60
Subtotal				\$57,630.60

One-Time Costs

Qty	Description	Total One-Time Cost	Discount Off	Discounted Amount
2	Hours of Customer Onboarding and Support	\$0.00	___ONBOARDING_DISCOUNTED___	\$202.00
10	Additional Hours of Customer Onboarding and Support	\$0.00	___ADDITIONAL_DISCOUNTED___	\$1,010.00
15	Hours of Professional Services	\$0.00	___PROFESSIONAL_DISCOUNTED___	\$833.25
Subtotal				\$2,045.25

Summary

Total Cost:	\$0.00
Discount Rate:	49.50%
Savings:	-\$-59,675.85
Quoted Amount (Due):	\$59,675.85

OCM Solution Sales Team | Airiodion Group LLC. | support@ocmsolution.com | +1 (707) 397-9717 4022 Sunrise Blvd | STE 120, PMB#104 | Rancho Cordova, CA 95742

Kindly schedule your [Zoom call demo](#) (if you haven't done so already) to walk you through the tools, discuss the quote and the next steps.

If you'd like to move forward, please contact us at support@ocmsolution.com and we can send a secure credit card payment link.

What are Professional Services Hours? Our Professional Services Team supports your OCM success by doing your time consuming data entry, uploading data (such as your Target Audience), and doing repeated OCM admin tasks allowing you to focus on more important change management tasks.